Rules-based Ordering with Quote & Product Configurator

"Build It, Buy It"
revROI's **Quote and Product Configurator, eCommerce, Quoting and Proposal software** ensures accurate quotes and orders and eliminates data-entry errors in make-to-order and standard products. Multi-channel organizations can use this SaaS solutions module in the office or on a mobile device (iPad or Android Tablets) to provide their partners with tailored quoting and ordering functions, so that they can sell your products with their personalized format.

The Quote and Product Configurator provides full kitting, SKU variants and unlimited product dimensions to easily and accurately build complex pricing and product configurations. With full rules-based handling, you can ensure that your employees, customers and partners build valid configurations and get the right price the first time.

Price down to the product SKU level when you need to, without clogging up your inventory system with "ghost" product ID's. Product marketers can quickly set up complete kitted configurations and create unlimited variations in an easy-to-use administration console.

Rules-based Ordering

eCommerce Platform
▪ Full eCommerce and familiar web shopping experience.
▪ Quote & Product Configurator can handle inside and outside sales teams, partners and end-customers all in one simple, secure e-Shopping system.
▪ Add prices, pictures, visual help, logos, special deals and track key buyer attributes.

Complex Make-to-Order
▪ Drive more sales with unlimited kits, configurations, and one-step "cloning."
▪ Maintain product and "shopper", attributes, such as product specifications, pictures, logos, preferences, billing, delivery information with minimal administration.
▪ Whether you have 4 or 4000 components, need 14 steps or 40, you can set up your own kits, categories and configuration flow.

Visual Builder (Drag and Drop)
▪ Offers guided selling with easy drag and drop interface.
▪ Drag and Drop Silverlight feature with snap-to-grid and built-in wizard flow simplify guide construction and maintain integrity.
▪ Visual flow control of rules show script branching and prevent logic errors.

Rules-Driven Accuracy
▪ Built to handle complex needs, the system can control flow, check math, verify multi-tiered requirements and adjust visual presentation.
▪ Walk the buyer through the right path to build an accurate configured order.
▪ The rules handling is built into a non-programmer's administration interface.

Rules-Driven Accuracy
▪ Multi-channel PRM ready, with dual pricing and eQuote generation.
▪ Track quote history across multiple quote revisions.
▪ Add, edit, and delete line items based on configurator options.

Solution Features

Product Configurator
Handles make-to-order and standard products.

"Build It, Buy It"
Easy to use familar web shopping experience and drag and drop visual configuration builder.

Partner Ready
Personalized partner formats with margin maximizer and simple end-customer "send" to close more deals.

Complete
Kitting, SKU variants, and unlimited product dimensions with support for any ERP system.

Mobile, iPad, Tablet
Use any major browser on any device to reach more buyers.

Rules-driven Accuracy
Ensure that your employees, customers and partners build valid configurations and get the right price the first time.

No More Spreadsheets
Add optional proposal generation to lower costs and deliver a professional, consistent offer.